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Issued by [Terrapinn](#)

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STRATEGIES FOR SUCCESS



What will law firms look like in 5 years
Morgan Hare, Legal Counsel, Heineken





Making the change: Becoming IT focused
Rohan Isaacs, Director, Norton Rose Fulbright





Financial planning for professionals by professionals
Kobus Oosthuizen, Manager: Legal & Compliance Services, Financial Planning Institute



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PRACTICE MANAGEMENT



Discovery in a digital age
Annade Theart, Advocate, Pretoria Society of Advocates





e-discovery and what it means for your practice
Neetu Chetty, Programme Manager Law, Varsity College



Choosing a technology that suits you and your client

Candice Govender, Head of Legal Services, SAP

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LEGAL TECH



How to make Legal Tech work to your advantage

Angie Mabuza, Senior Legal Counsel, Philips South Africa



AI based legal services and why this works

Alison Lee, Chief Executive Officer, Corporate Counsel Association of South Africa



The ethical dimension of AI in law

Yvonne Wakefield, Chief Executive Officer, Caveat Legal



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CYBERSECURITY



Liability of directors in Cyberspace

Warren Hero, Chief Information Officer, Webber Wentzel

WEBBER WENTZEL
in alliance with Linklaters



Optimizing layers of technology to work together to defend your data

Prof Elmarie Biermann, Director, Cyber Security Institute of South Africa



Phishing is evolving – new approaches and cost-effective prevention

Ahmore Burger-Smidt, Director, Werkmans Attorneys



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MARKETING AND CRM



Social media as a business development tool for law firms

Nerushka Bowan, Founder, LITT Institute



Cloud-based solutions for a seamless customer experience

Crispin English, CEO & Founder, PropertyFox South Africa



How to translate social engagement into fee income

Megan Harrington-Johnson, Director, HJW Attorneys



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