

TIBCO commits to SA's transformation with TechSoft

TIBCO Software, a global leader in integration, API management, and analytics, has signed a historic and strategic partnership agreement with TechSoft International (TechSoft), formerly TIBCO South Africa.



L to R: Sicelo Xulu, CEO of TechSoft and William Hughes, executive VP and chief administrative officer for TIBCO

TechSoft is now TIBCO's strategic sub-Saharan partner with Level 1 Broad-Based Black Economic Empowerment (B-BBEE) status, providing customers and partners 135% preferential procurement benefits.

"TIBCO realises the need to future-proof the business in line with the demands of the South African economy," says TechSoft CEO, Sicelo Xulu. "Being a Level 1 B-BBEE business offers our South African customers unrivalled benefits from an international brand such as ours. It also provides us and our channel partners new momentum to accelerate our competitive edge."

"TechSoft is a business that we are proud to partner with in meeting the unique requirements of the sub-Saharan Africa markets," says William Hughes, executive VP and chief administrative officer for TIBCO Software. "Meeting enhanced B-BBEE requirements, as mandated by South African government policy, ensures that TIBCO can continue to provide competitive advantages to organisations and the many commercial customers in the region who benefit from our global best practice solutions and services."

The partnership solidifies TIBCO's ongoing participation on TechSoft's board and gives TechSoft exclusive rights to distribute TIBCO products in sub-Saharan Africa.

For more, visit: <https://www.bizcommunity.com>