

## Zipnet to boost the ICT Sector in Ghana

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Zipnet recently selected Alepo to provide its policy and charging control solutions as well as its BSS/OSS framework, Service Enabler 9, in order to support Zipnet's multi-access network operations, spanning WiMAX, Wi-Fi, and a planned LTE network. Alepo's convergent solutions will enable the leading ISP to enhance its suite of ICT services for enterprise and residential customers.

Alepo's decision to strengthen its business presence in Ghana was, in large part, due to the immense potential of the ICT industry to play a leading role in the country's economic development. The Ghanaian ICT sector has experienced progressive growth and development in recent years, lending itself to the evolution of connected public services, job creation, agriculture, education and healthcare.

"It was imperative that Zipnet select a technology partner that not only understands our company vision but also understands the dynamics and challenges of West African markets," said Osei Owusu-Korkor, Executive Chairman at Zipnet, Ghana. He added, "We are proud to partner with Alepo to fully actualize the potential of the ICT in Ghana and to bridge the digital divide."

In addition to the recent contract with Zipnet Ghana, Alepo has many deployments in West Africa, including Niger, Mali, Equatorial Guinea, Ivory Coast and Nigeria.

"Emerging markets like Ghana present unique opportunities and challenges to communications service providers, and we at Alepo know how to leverage those opportunities and carefully navigate those challenges in order to drive up the revenue," said Dan Stern, Vice President of Sales at Alepo. "We see great potential in the Ghanaian marketplace, and by increasing

our presence there, Alepo will be better positioned to support our customers' operations and to strategize ways to accelerate the financial and technological success of their IP data networks."

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