

Comztek to distribute Kaspersky Lab products across Africa

Comztek, an African communications distributor, has announced that it has signed an agreement with security specialist Kaspersky Lab, to distribute Kaspersky Lab products to its 2000 plus African reseller base.



According to the agreement, Comztek will be provide resellers and partners in the East and Southern Africa regions, as well as Indian Ocean Islands, access to the full licensing range of Kaspersky Lab's corporate and business products.

"At Comztek we are acutely aware of the need for robust security solutions and today boast a rich portfolio of security brands and offerings for our customers," says Tiens Lange, business unit manager at Comztek

Providing customer access

"Through the signing of this distribution agreement with Kaspersky Lab, we believe we will be able to further this position by providing our customers access to an unbelievably strong brand. That will in turn assist them in improving the security layers of the businesses of our African customers."

Comztek resellers and partners will be able to supply their customers, in the predetermined regions, access to the Kaspersky Lab products for enterprise, SME and SMB business, including: Kaspersky Open Space Security, Kaspersky Lab's specialised security for virtualised environments and Kaspersky Targeted Security solutions, as well as its entire consumer product range.

"Comztek has an extensive footprint throughout Africa, with five fully-staffed branch offices, providing products and services to more than 25 countries in the region," says Vasily Dyagilev, managing director for emerging markets at Kaspersky Lab.

"We believe that this agreement marks a turning point for Kaspersky in Africa, as Comztek leverages its existing geographies, extensive technical knowledge, and loyal customer base to assist in driving the Kaspersky product range throughout the continent." concludes Dyagilev.