

## SkyVision invests in Africa

SkyVision Global Networks Ltd, a global provider of IP connectivity over satellite and fibre optic systems, announced today, 12 November 2012, that it will continue expanding its local presence across Africa.



Following an intense strategic process, it became clear that in order for SkyVision to keep its position as a major African player offering services specifically designed for the rapidly developing African markets, it will also need to enhance its local presence in key African markets.

Chief executive officer of SkyVision, Doron Ben Sira said, "It was clear from day one that if SkyVision was to enhance its market leadership in Africa, the company would have to expand its strong and reliable local presence. I am proud to say that we have made a major leap in this direction over the past year and will continue to do so moving forward into 2013."

One of the steps taken to make this happen was to establish a local office and teleport in South Africa. SkyVision South Africa is positioned in a prime tactical position to respond to South African businesses requiring high quality communication services over fibre, wireless and satellite to Africa and from Africa. SkyVision's new iDirect hub in Johannesburg supports the latest iDX 3.1 iDirect release, and takes full advantage of the Amos 5 satellite with its broad coverage of southern and sub-Saharan Africa both on C Band and Ku Band.

### Expansion into Western Africa

SkyVision has also recently initiated a major expansion into Western Africa with the acquisition of Afinis. This purchase is a natural move for SkyVision and ensures the effective delivery of comprehensive services to new and expanding markets in Francophone Africa.

Afinis is seamlessly integrating into SkyVision's corporate identity in terms of services provided, overall coverage, local presence, and the professional quality of the staff. SkyVision is also leveraging Afinis' extensive knowledge in corporate market segments, particularly in oil and gas, mining and financial services.

In order to support the company's global reach and local presence approach, SkyVision established VSAT hubs in Nigeria, DRC, Kenya and Zimbabwe. These hubs provide reliable VPN connectivity used by a variety of private companies and government entities to extend their services to areas which are not reached by terrestrial means. These services allow remote communities in Africa to benefit from modern services provided through modern ICT solutions.

SkyVision is able to provide its customers with reliable satellite communication services through utilization of 13 different satellites, and multiple teleports in Europe, the USA, the Middle East and Africa.

Sira added, "SkyVision breathes the African spirit. We are part of the dynamics of Africa and we will continue to enhance our ability to deliver comprehensive satellite communication coverage for Africa. We are proud to be firmly established as one of the largest and most dynamic satellite service providers on the continent through our powerful local presence maintained by highly qualified local staff who fully understand local needs."