

Sales Agent

Remuneration:	R4000 - R4500 per month basic plus commission
Benefits:	uncapped commission; quarterly performance reviews leading to salary increase
Location:	Cape Town
Remote work:	Only remote work
Education level:	Diploma
Job level:	Student
Type:	3 Months
Company:	PikUniq

Attention: *Please note that the PikUniq hiring team will be using the PikUniq platform for candidate screening and conducting one-way interviews. Each application received will be carefully evaluated and screened.*

About the role:

An exciting opportunity awaits someone eager to make their mark in sales and join us on an amazing journey that will transform the landscape where talent meets opportunity. As a Remote Sales Agent, your role is straightforward yet impactful: drive sales growth by identifying and acquiring new clients. You'll have the flexibility to work remotely from anywhere in South Africa, utilizing your strong communication skills and sales expertise to exceed targets and contribute to our organization's success. Starting with a 3-month contract with the option to extend or transition to permanent.

Key responsibilities:

- Identify and cultivate leads through various channels, including cold calling, networking, and referrals.
- Conduct comprehensive needs assessments to understand clients' requirements and suggest suitable products or services.
- Effectively communicate the value proposition to potential clients to ensure successful client onboarding.

Min requirements:

- Previous experience in a similar role, preferably in a remote or virtual setting, is advantageous.
- Excellent communication and interpersonal skills, with the ability to engage and influence clients of all levels.
- Strong negotiation and closing skills, driven by results.
- Self-motivated and disciplined, capable of working independently and managing time efficiently.
- Proficient in using computers, search engines, and online platforms to source leads.
- Personal laptop, cellphone, and WiFi are essential for this remote-based role. The company will cover any associated operating costs as necessary.

Skillset:

- Excellent *English* communication skills!!!
- Positive attitude and demeanor.
- Enthusiastic and joyful personality.
- Ability to connect with people and inspire them.
- Desire to make a meaningful impact.

Benefits:

- Basic salary with an uncapped commission structure + quarterly performance reviews linked to salary increases.
- Remote work option from anywhere in South Africa.
- Continuous training, support, and opportunities for professional development.
- Supportive team environment with prospects for growth and advancement.

Company Description

Join our dynamic team as a Remote Sales Agent and become part of a rapidly growing HRTech Start-Up based in South Africa. We are dedicated to providing innovative solutions to our clients and fostering a collaborative environment where your talents and skills are valued and rewarded.

Posted on 18 Apr 16:33, Closing date 17 Jun

Apply by email

Jennifer
sales@pikuniq.com

Or apply with your Biz CV

Create your CV once, and thereafter you can apply to this ad and future job ads easily.

Apply

For more, visit: <https://www.bizcommunity.com>