

Sales Representative

Remuneration:	basic plus commission
Location:	Johannesburg, West Rand
Education level:	Matric
Job level:	Mid
Type:	Permanent
Reference:	#EXT SALES WR
Company:	Worldwide Positions

Job description

Sales of Screen Printing, Digital Printing and Signage products.

This position will require both maintaining existing accounts and bringing in new business.

The successful candidate will need to:

- compile potential client lists
- prepare reports of transactions
- communicate delivery and production times to clients and customers
- travelling throughout designated sales territory to meet with existing and potential clients
- make presentations
- evaluate customer needs and educate them on products and services
- negotiate with clients to retain or gain them

Please state job ad reference in subject line of application email

Requirements

- Matric
- Own transport and license
- Min two years sales experience in a similar industry (advertising, print, graphics or signage)
- MS office proficiency
- Excellent verbal communication skills
- Ability to travel
- Go-getter
- Able to bring in new business
- Strong sales personality

Posted on 26 Mar 18:32, Closing date 25 May

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Kristin de Jager

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