

Niger, Angola to benefit from Intelsat partnerships

Intelsat has recently expanded its relationship with Orange Niger to extend the reach of Orange's cellular network in Rural Niger; as well as extended an agreement with MSTelcom to expand satellite broadband services in Angola.



Orange Niger partnership

Orange Niger, part of the Orange Group, is utilising Intelsat capacity to expand its cellular network to the rural regions of Niger.

Under the new, multi-year agreement, Intelsat will provide C-band broadband capacity to Orange Niger on Intelsat 903 at 325.5° East to support its deployment of cellular backhaul services in Niger.

Orange Niger plans to use its expanded network reach to offer high-quality, reliable broadband services to corporate enterprises and provide mobile telecommunications services to customers within Niger. When the Intelsat 35e satellite enters service, scheduled for 2017, Orange Niger will be able to seamlessly transition to the new satellite.

"By partnering with Intelsat, we are now able to introduce mobile telecom services to corporations and communities in the most remote regions of the country," said Brelotte Ba, CEO of Orange Niger. "Intelsat's satellite services will support the rapid expansion of our service territory, much of which includes challenging terrain and the satellite-based solution will allow us to add new subscribers and introduce new services in a cost-efficient manner. More importantly, it will provide much-needed reliable broadband connectivity, which will have a positive economic impact on the businesses and the communities we look to serve."



MSTelcom agreement

Intelsat's multi-year agreement with MSTelcom, a wholly owned subsidiary of the Angolan national oil & gas company, Sonangol E.P. MSTelcom, will leverage Intelsat's satellite and network expertise to offer high quality, reliable and cost-efficient broadband service to consumers and corporations operating in the oil and gas and banking sectors within Angola.

Under the agreement, Intelsat will deliver a fully managed broadband service that provides internet access into and out of Angola. The network will leverage C- band capacity on Intelsat 14 at 315° East and on Intelsat 22 at 72° East, as well as the company's IntelsatOneSM terrestrial network.

MSTelcom initially will provide point-to-point internet broadband service, and the design of the Intelsat network will enable the transition to a point-to-multipoint service that allows MSTelcom to share bandwidth among multiple sites to best serve customer needs. Intelsat's satellite solutions will facilitate network services such as the termination of IP traffic and connectivity between remote sites and corporate headquarters.