

Over R20.6m saved on AutoTrader's Black Friday car deal

A considerable saving on a big ticket item is not something to be sniffed at. And car shoppers took full advantag of the price cuts offered during AutoTrader's four day Black Friday sale. South Africa's largest automotive sale tincludes cars, bikes and commercial vehicles, yielded total savings of over R20.6m for car buyers.

Issued by <u>AutoTrader</u> 30 Nov 2022



During 25–28 November 2022, AutoTrader recorded over 1.3 million visits from in-market shoppers conducting over 7.2 million searches and viewing over 3.5 million adverts, reports AutoTrader marketing director, Angelique Lynch.

Black Friday cars with their discounted prices represented a value of over R573.9m. Over 900 car deals were on offer wit an R21,262 average saving.

High-priced vehicles bagged buyers a somewhat larger discount. And it was a luxury SUV, the British-built Range Rover Sport, that offered the highest average saving of all models, with a R157,250 price cut.

Still, the vehicle with the single biggest saving was a high-performance, premium SUV from German carmaker, BMW. The Armoured 2021 BMW X5 M50i offered a R299,951 shaving off the normal listed price.

Those with their hearts set on something with Italian flair would have had R200,000 snipped off a 2020 Maserati Ghibli S. This Italian luxury performance sedan boasts distinctive styling, a throaty exhaust and plenty of ponies under the hood.

A heavyweight adventure-ready SUV that is able to tackle any terrain offered a discount of R170,000. Sporting a 5.6-litre 'engine, the four-wheel drive Nissan Patrol is a behemoth with significant people-hauling capability.

The most listed model, the locally manufactured VW Polo generated the most deals on offer.

"Volkswagen is one of the best-selling car brands globally and a local favourite among car shoppers for both new and use cars. Forty VW Polo deals were concluded during the sale, generating an average saving of R11,073 for Polo buyers," sa AutoTrader CEO George Mienie.

Completing the top five most listed models were four more locally-built vehicles. Bakkie segment stalwarts, the Ford Range and Toyota Hilux, produced savings on average of R11,895 and R13,085 respectively while the Toyota Fortuner, a popular large family SUV, came with a savings average of R11,543. Meanwhile, buyers of the premium Mercedes-Benz C-Class

Top 10 listed models*

| Model | Price (R) Average | Mileage (km) Average | Registration Year, Average | Savings, Average |
|-----------------------|-------------------|-------------------------|-------------------------------|---------------------|
| Volkswagen Polo | R318 963 | 49 040 | 2019 | R11 073 |
| Ford Ranger | R464 891 | 101 843 | 2018 | R11 895 |
| Toyota Hilux | R550 953 | 82 515 | 2019 | R13 085 |
| Toyota Fortuner | R510 094 | 106 510 | 2017 | R11 543 |
| Mercedes-Benz C-Class | R790 296 | 61 230 | 2018 | R29 928 |
| Ford EcoSport | R313 302 | 28 520 | 2021 | R14 718 |
| BMW 3 Series | R560 206 | 66 211 | 2018 | R23 947 |
| Mercedes-Benz A-Class | R686 190 | 58 490 | 2019 | R37 305 |
| Mercedes-Benz GLC | R1 014 628 | 38 912 | 2020 | R25 300 |
| Volkswagen T-Cross | R416 188 | 34 922 | 2021 | R17 534 |

^{*}Source: AutoTrader, 25 - 28 November 2022

Top 5 individual vehicles with the highest savings**

| Ranked by biggest savings | Variant | Mileage (km) | Reg. Year | Price (R) | Black Friday Price (R) | Saving (R) |
|---------------------------------|--|-----------------|-----------|-----------|------------------------------|------------|
| 1 | BMW X5 M50i (Armoured) | 17000 | 2021 | 5 299 950 | 4 999 999 | R299 951 |
| 2 | Range Rover Sport SVR | <1000 | 2022 | 3 298 900 | 2 999 900 | R299 000 |
| 3 | Range Rover Sport SVR | <1000 | 2022 | 3 250 000 | 2 999 900 | R250 100 |
| 4 | Maserati Ghibli S | 21500 | 2020 | 1 299 900 | 1 099 900 | R200 000 |
| 5 | Nissan Patrol 5.6 V8 LE Premium 4WD | 150 | 2022 | 1 658 900 | 1 488 900 | R 170 000 |

^{**}Source: AutoTrader, 25 - 28 November 2022

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